JTC is a publicly listed, global professional services business with deep expertise in fund, corporate and private client services. Every JTC person is an owner of the business and this fundamental part of our culture aligns us with the best interests of all our stakeholders.

## OUR PURPOSE

Is to help maximise the potential of every client, colleague and partner with whom we work.



И **NIGEL LE QUESNE** Chief Executive Officer

2022 was arguably our best year ever in my 30 plus years at JTC. The JTC team has put us in touching distance, within three years of reaching our Galaxy goal of doubling the business from the end of 2020, a remarkable achievement.

## **FINANCIAL HIGHLIGHTS**

Revenue 🗠

2022: £35.9m

2022: 23.92p

2022: £24.6m

Net organic revenue growth

35.6% 28.2% 12.0% 9.6% 2022: 12.0% Underlying EBITDA 🗠 **29.3%** 147.2% **36.4%** 25.0% 2022: £66.0m Basic earnings per share  $\wedge$  2021 Adjusted underlying EPS  $\wedge$ 16.7% 127.2% 30.2% 17.4% 2022: 33.27p

## **OPERATIONAL HIGHLIGHTS**

New business wins

Profit before tax  $\land$ 

Lifetime Value Won 🗠

**17.7%** 16.8% **18.4%** 

17.6%

Dividend per share  $\wedge$ 

**30.1%** 13.6% 2022: 9.98p

